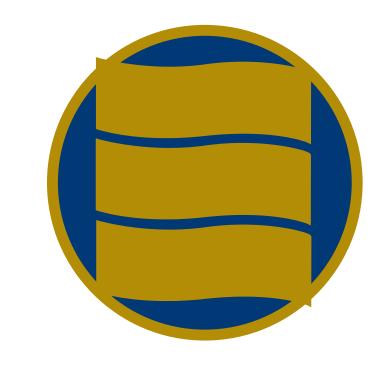
YOUR EQUITY





EQUITY

TITLE OF WASHINGTON, LLC

SELLER'S MOVING GUIDE

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EQUITY-WHAT'S IN OUR NAME?



E

Every Experience Matters

At the heart of every real estate transaction are the buyer, seller, borrower, and the real estate experts who bring them all together.

At Equity Title, we believe that each moment of your closing experience deserves our very best.

Because, it's not just a home – it's your home.



Q



Quality Comes First

EXPERIENCED LOCAL TEAM. NATIONAL STRENGTH.

Nicole Giamatti, LPO

VP and Division Manager

Brandi Mason
Funding Manager

Ryan Wiedeman
Title Assistant

Kevleen Allred, L

Escrow Officer 8

Osmani Gonzale

Escrow Funder

Megan Mettler

Title Manager

Kevleen Allred, LPO
Escrow Officer & Branch Manager
Osmani Gonzalez
Escrow Funder
Megan Mettler
Title Manager



Unsurpassed Financial Strength

Over 130 years of combined local expertise. 46 year **operating history**.

Over \$4 billion title protection issued annually in 42 **states.**

Nearly 1,000 employees, 3rd largest privately held title agent in the US.





Involvement Is In Our DNA

As your trusted title and escrow agent, we take our role seriously.

Our owners are our senior underwriters.

"No one says NO without kicking it upstairs!"

- John Marconi, Founder & CEO



Technology to keep up with the speed of life

Title Advantage lets you build your business using your smart phone.

Custom farms, trios, closing estimates, all with a few simple clicks.

Secure, industry leading software platform.







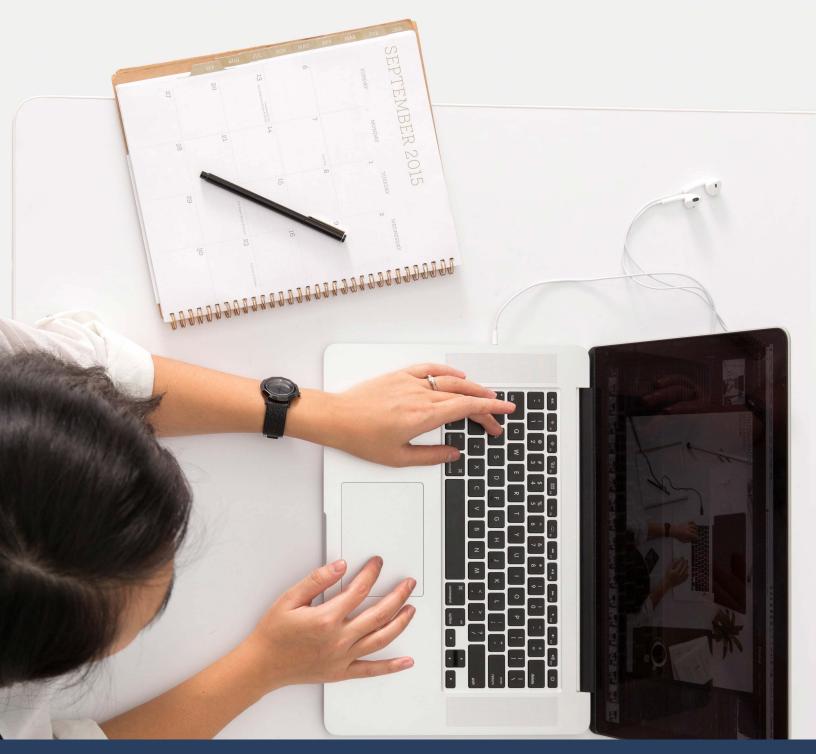
Your Success Is Our Success

We build relationships one at a time.

Whatever it takes to close your transaction - legally and within compliance - that's *our* promise.

EVERY EXPERIENCE MATTERS.

HELP AND INFORMATION



NOTIFICATION CHECKLIST

UTILITIES		SERVICE PROVIDERS		SUBSCRIPTIONS		
	Electric		Childcare		Newspapers	
	NW Natural Gas				Magazine	
	Water District		Housecleaning Services		Movie Subscriptions	
	Sewer District		Delivery Services		Book or Music Clubs	
	Garbage Provider		Lawn Care Services			
	Cable/Satellite		Veterinarian			
	Fuel (Propane)		Pool Services			
	Phone Services					
	Internet	HE	ALTH	ОТ	HER	
			Physician		Friends and Family	
			Pharmacies		Employers	
FINANCIAL INSTITUTIONS						
	Banks and Credit Unions	GO	VERNMENT	ME	MBERSHIPS	
	Credit Card Companies		FICES		Health Clubs	
	Lenders		US Post Office		Membership Clubs	
	Insurance Companies		DMV		Community Groups	
	Retirement Plans		IRS		Children's Extracurricular Activites	
	Investments		Passport Office			
	Online Bill payer		Veteran Affairs			
	Paypal		Unemployment Office			

MOVING RESOURCES

MOVING TRUCK RENTALS

APEX Moving and Storage	(800) 643-8896 www.apexmovers.com
Budget	(800) 462-8343 www.budgettruck.com
Penske	(888) 996-5415 www.pensketruckrental.com
Ryder	(800) 297-9337 www.ryder.com
U-Haul	(800) 468-4285 www.haul.com

DONATION FACILITIES

Goodwill	(800) 741-0186 locator.goodwill.org
The Salvation Army	(800) 958-7825 www.salvationarmyusa.org
Value Village	(800) 958-7825 www.valuevillage.com

STORAGE COMPANIES

Public Storage	(800) 906-0879 www.p	ublicstorage.com
Extra Space Storage	(888) 596-9658	www.pods.com

TRANSFER STATIONS - GARBAGE/RECYCLING

Snohomish County
King County
Pierce County
Thurston County
Kitsap County

USPS CHANGE OF ADDRESS

Below is the website if you would like to change your address online. You can also visit your local post office, where they'll provide you with a change of address packet.

moversguide.usps.com

Benefits you will receive when you change your address online are:

- Exclusive Mover Savings Get instant access to valuable coupons
- Safe and Secure Safegaurd your information with ID verification
- Speed and Convenience Save a trip to the post office
- Email Confirmation Receive an immediate email confirmation of your Change of Address
- MyMove.com, Local Information, Tools, and Offers Make your move complete with catalog forwarding services, neighborhood deals, and more at MyMove.com

DMV CHANGE OF ADDRESS

Below is the website if you would like to change your address online. You can also fill out the paperwork provided and mail back to DMV at:

Washington State Department of Licensing

Driver Records PO Box 9030 Olympia, WA 98507

dol.wa.gov/driverslicense/change.html

Administration Office: (360) 902-3900

WASHINGTON'S VOTER REGISTRATION

KING COUNTY

919 Southwest Grady Way, Renton, WA 98057-2906

Phone: (206) 296-8683 | Fax: (206) 296-0108

Email: elections@kingcounty.gov **Website:** kingcounty.gov/elections

Read more: sos.wa.gov/elections/auditors.aspx

PIERCE COUNTY

2501 S. 35th St. Suite C, Tacoma, WA 98409-7484

Phone: (253) 798-7430 | Fax: (253) 798-2761

Email: pelections@co.pierce.wa.us

Website: piercecountywa.org/auditor

Read more: sos.wa.gov/elections/auditors.aspx

SNOHOMISH COUNTY

3000 Rockefeller Avenue #505. Everett. WA 98201-4060

Phone: (425) 388-3444 | Fax: (425) 259-2777

Email: elections@snoco.org

Website: snohomish.wa.us/Departments/Auditor?Divisions/Elections Voting/

Read more: sos.wa.gov/elections/auditors.aspx

KITSAP COUNTY

614 Divisions Street, Port Orchard, WA 98366

Phone: (360) 337-7128

Website: kitsapgov.com/aud/elections

Read more: kitsapgov.com/auditor/Pages/elections.aspx

THURSTON COUNTY

2000 Lakeridge Dr. SW, Olympia, WA 98502

Phone: (360) 786-5408 | **Fax:** (360) 786-5223

Email: tcauditor@co.thurston.wa.us **Website:** co.thurston.wa.us/auditor/

Read more: co.thurston.wa.us/Elections/electns.htm

THIS CHECKLIST WILL HELP YOU GET YOUR HOME READY TO SHOW

EXTERIOR		CLEAN/WASH		
	Clean around service areas/trashcans Haul away rubbish Straighten woodpile Repair leaky faucets Clean up pet droppings Paint or varnish doors		Siding Windows Screen Outdoor BBQ AC Unit Pool/Spa	
	Polish door hardware	PH	T LIGHT BULBS IN:	
	Make sure doorbell/knocker works Paint or replace street numbers on house		Porch Lights	
	Make sure septic tank is odor free		Carport	
	Clean oil stains from driveway/street		Garage	
	Patch/reseal driveway if necessary		•	
			OSETS	
REF	PLACE, REPAIR, AND/OR PAINT ANY DEMAGES		Keep closets clean and free of clutter	
	Plaster		Throw out or pack away non-essentials	
	Wood siding		Adjust/repair sliding doors Lubricate sliding door hardware	
	Trim		Paint (if needed)	
	Rain gutters Shutters		Tame (ii needed)	
	Doors	AL	L ROOMS (Clean especially around):	
	Window frames		Door	
	Glazing		Windows	
	Screens		Light switches	
	Hardware		Baseboards	
	Fences/gates Outdoor lighting		Chair rails Wash lase surtains (slean draperies	
	Outdoor lighting		Wash lace curtains/clean draperies Remove or pull back dark curtains	
LAI	NDSCAPING		Lubricate window slides	
	Mow/edge lawn regularly		Make sure doors open smoothly	
	Aerate/feed lawn		Clean ceiling light fixtures	
	Overseed bare spots in lawn		Check for cobwebs in all corners	
	Water lawn regularly		Fix any scratches in wooden floors	
	Remove/replace dead plants		Replace worn/broken flooring Remove or replace worn carpet	
	Prune overgrown/damaged shrubs		Use area rugs where needed	
	Prune/remove foliage blocking windows		Empty wastebaskets	
	Stake up any sagging foliage Keep flower beds free of weeds		Make the beds	
	Trim around base of trees/walls/fences		Fluff the pillows	
		ИIT	CHEN	
RE	PAIR OR REMOVE BROKEN/DAMAGED	_		
	NDSCAPE ACCESSORIES SUCH AS:		Keep dishes and food out of sight Clean appliances	
	Fencing		Clean range hood, including light bulbs	
	Walls Gazebos		Clean behind appliances	
	Fountains		Keep floor clean	
	Trellises		Clean light fixture	
	Planters		Make sure all electrical outlets work	
	Other		9	
	Replace any broken stepping stones		Deodorize garbage disposal and refrigerator Repair faucets	
	Adjust any sprinkler system/broken heads Install fences/shrubs to hide unsightly views		Put fresh shelf paper in cabinets	
	mistan refrees/sin abs to mae ansignity views			
			Clean out under sink	
			Replace garbage disposal gasket	

READY TO SHOW CHECKLIST CONT.

BATHROOMS (Keep them spotless!):	
□ Shine mirrors □ Keep wastebaskets empty/clean □ Clean out cabinets □ Keep fresh towels on racks □ Clean shower door, lubricate sliding door □ Remove soap residue from sink/tub/shower □ Remove stains from porcelain □ Replace torn/moldy shower curtain □ Clean tile grout □ Make sure toilet flushes properly □ Clean exhaust fan/heater	 ✓ Make sure the temperature in your home is comfortable — keep it cooler in the summer and warmer in the winter. If it's cooler outside and you have a fireplace, a nice fire will make your home seem cozy and inviting. ✓ Provide an exhaustive written list of the features of your home. ✓ Know the distance to schools and shopping centers.
GARAGE/CARPORT/SHED ☐ Install 100-watt light bulb	 Refer any prospect that calls or comes by to your broker for pre-screening and pre- qualification as well as for your own safety.
Keep area clean/uncluttered Hang up/put away tools Clear away any cobwebs Remove oil/paint stains from floor Adjust tension rod to eliinate sag from overhead garage door Lubricate/adjust/repair garage door opener	✓ Tell your real estate agent all about the home- good and bad. Let the professional decide how to handle negatives and features or highlight the positives.
□ Paint if needed	
LAUNDRY AREA	
☐ Clean out area behind washer/dryer☐ Eliminate any mildew odors	
BASEMENT ☐ Eliminate any signs of dampness ☐ Check for and eliminate cracks	
HEATING/AIR CONDITIONING UNIT Vacuum Replace filter Clean intake vent Remove any stored items	



MOVING GUIDE

TOP TIPS AND TRICKS FOR MOVING

Any move, whether it's big or small, can be stressful and sometimes overwhelming. Luckily, professional movers are a great resource for first time mover. In this article, are some moving tips that will make moving a much smoother process.

1. MOVING BOXES

Newbie movers often make the mistake of searching grocery stores or Craigslist for free boxes. Don't make this rookie mistake, or you'll spend twice as much time dealing with mis-matched boxes that don't stack! Instead, go to a big-box store such as Home Depot, where you'll find moving boxes from less than \$1 for a small box, to about \$2.50 for an XL. Also, check your local NextDoor.com for neighbors who are giving away their used moving boxes.

2. KEEP YOUR HANGERS

Instead of paying \$18 per wardrobe box, leave your clothes on the hanger! Simply zip tie clothes together in groups as large as you can comfortably carry. Layer them out on your car seats and in your trunk. Now you can take them straight to your new closet and hang them up!

3. ORGANIZE YOUR BOXES

As more and more boxes load into the moving truck, it becomes harder to track which box goes where. Label your boxes! One way is to organize your boxes is to simply label the box with the room it goes in. Much of this labeling depends on the contents of the box. If there are things that go in two separate rooms, make sure to specify that. On the front and top of each box, use a broad-tip sharpie to mark the room and write contents. This will make unpacking go much faster.

The second way to organize your boxes is by using colored adhesive tape. E.g., green tape for the kitchen, red for the master etc. With this technique, you can skip the step of writing on the box.

4. SAFELY PACK YOUR PLATES

One nightmare during any move is opening a box in your new home and finding expensive dishes broken. A trick for keeping your ceramics safe is to place your plates vertically when packing. This way they are less likely to break. You can also place foam plates in between your glassware to give the cushion and support some need during a move.

5. PACKING TECHNOLOGY

Many TVs require extensive packing in order to keep the screen from damage or malfunction. An easy way to keep your screen protected is to cover it with blankets or towels. This soft cushion will provide protection to the screen. Just in case, wrapping the entire TV in tape is recommended to ensure the protection during the moving travel. Make sure when the TV is loaded into the truck, it is stood upright with nothing pushing against the screen. Laying it down can damage the screen. If you kept the original box that the TV came in, an easy way to keep it safe is to



repack it into the box and add some blankets or styrofoam. If you can, move the TV yourself by putting it in the back of an SUV.

6. PACKING DRAWERS

Make sure to empty your drawers when packing cabinets or dressers, and turn them facing the side of the truck so they won't slide out in transit. Packing furniture will be much easier as drawers won't be tempted to fall out. In addition, if you take those drawers out, they can be used as extra storage. Any small items can be put in these drawers as they may get lost in a bigger box. The drawers are better moved in your car so they don't create stacking issues in the moving truck.

7. KEEP MIRRORS AND PICTURES SAFE

Along with your TV, mirrors and pictures are easily broken if not packed properly. To pack these effectively, pictures and mirrors should be packed separately. Using bubble wrap or newspaper is a good way to keep your items as protected as possible. Finally, don't forget to indicate the box is fragile when labeling.

8. PACK USING YOUR TOWELS AND SHEETS

An easy alternative to using bubble wrap or newspaper is to use your sheets or lines as protection for fragile objects. Instead of wasting space in a spare box, they can be used to protect your valuables. This will also save your bubble wrap or newspaper for other fragile items.

9. HOLES IN YOUR WALL?

Having small holes in your wall can be one more inconvenience while trying to move out. Believe it or not, an easy way to fix these is to rub a bar of soap on the hole until the hole is completely filled. This is a simple fix that won't break the bank!

10. PACK YOUR OVERNIGHT BAG

After packing your entire home, the last thing you will want to do is search through all of your boxes for your pajamas and toiletries. Make sure to pack an overnight bag that will last a few nights. This will keep the pressure off unpacking everything and it limits the stress of going through everything to find what you need for the night.

Even though this process can be overwhelming and stressful, it can also be rewarding. With these top tips to moving, we hope the process will go smoothly for you!

MOVING TIMELINE

There are many different tasks to complete when moving. Sometimes people don't realize they have to complete certain things before they move. Gaging when to start and finish packing can be a difficult task to navigate. Hopefully with this timeline, mapping out when to complete each task will be easier for you. Let's dive in!

2 MONTHS

- Start organizing! This can be as simple as tidying the house or it can be going through those pesky junk drawers.
- Go through the house and start deciding what you need in the new house. If you don't need something, then get rid of it. What you purge you won't have to pack!
- Prepare for packing! Even just thinking about how and what you're going to need to packing will help quicken process.

1 MONTH

- Make sure to check with work and schedule your moving day off.
- Look into scheduling when your utilities will be connected and disconnected.
- Be sure to fill out your change of address form.
- Purge! Gather excess belongings and donate.
- Buy boxes for future packing.

3 WEEKS

- If you have pets, find out how to move them to the new house.
- Service your major appliances.
- Schedule installation for internet, phone and cable for the new house.
- Start packing! Even if it is the little things, it will make a difference in the end.

2 WEEKS

- Return borrowed things.
- Collect things that you have loaned out.
- Purge again! Gather, bag, donate!!
- Keep packing!

1 WEEK

- Separate essentials for the road.
- Make final moving arrangements.
- Start house cleaning.

1 DAY

- Things that you need first, make sure to pack those last.
- Finish packing your suitcases.

MOVING DAY

- Final house check!
- Make sure all doors and windows are locked and be sure that all lights are turned off!
- Check that utilities in the new home are connected.



UTILITIES

It can be a hassle trying to navigate where to get your utilities from. Below is a list of some utility companies in your county!

KING COUNTY UTILITIES

Cedar River Water & Sewer

Water utility company (425) 255-6370

City of Redmond Utility Billing

Water utility company (425) 556-2152

Coal Creek Utility District

Water utility company (425) 235-9200

Covington Water District

Water utility company (253) 631-0565

Fall City Water District

Water utility company (425) 222-7882

Highline Water District

Water utility company (206) 824-0375

King County Water District 19

Water utility company (206) 463-9007

King County Water District 20

Water utility company (206) 243-3990

King County Water District 54

Water utility company (206) 878-7210

King County Water District #90

County government office (425) 255-9600

King County Water District 119

Water utility company (425) 788-2885

King County Water District 125

Water utility company (206) 242-9547

King County Wastewater Treatment Division

Waste management service (206) 477-5371

Lake Meridian Water

Water utility company (253) 631-3770

Lakehaven Water and Sewer District

Water utility company (253) 941-1516

Mercer Island Utilities

Water utility company (206) 236-3557

Midway Sewer District

Sewer Utility Company (206) 263-1810

North City Water District

Water utility company (206) 362-8100

Puget Sound Energy

(888) 225-5773

Seattle City Light & Public Utilities

(206) 684-3000

Seattle Public Utilities Transfer Station

Garbage collection service (206) 684-8400

South Plant

Sewage treatment plant (206) 263-1810

Southwest Suburban Sewer District

Water treatment plant (206) 243-7770

Washington Association of Sewer & Water Districts

Water utility company (206) 246-1299

PIERCE COUNTY UTILITIES

Lakehaven Water and Sewer District

Water utility company (253) 941-151

Parkland Light & Water Co

Electric utility company (253) 531-5666

Pierce County Public Works and Utilities

Water utility company (253) 798-4020

Pierce County Sewer and Traffic Operations Facility

(253) 798-7000

Pierce County Surface Water

Water treatment plant (253) 798-2725

Tacoma Public Utilities

(253) 502-8600

Totem Electric of Tacoma Inc

Electric utility company (253) 848-5049

SNOHOMISH COUNTY UTILITIES

Snohomish County PUD

(425) 783-1000

MOVING WITH KIDS

1. TELL THEM THE NEWS

This can be stressful for some parents and one way to combat that stress is to share your excitement about the move. Whether it's for a job or just for a different lifestyle, when you sound happy and excited it automatically sounds more appealing to your kids. Be sure to include how it will impact the family and what it means for them. It's also important to tell them that it is expected that they help during the moving process. If you have photos or videos, share them with the kids.

2. ASK FOR INPUT

If you are still in the selection process of buying a home, look for your kids' input. If they are older, this can be a fun way to involve them. If you live in driving distance of your future area, take your kids to go see the homes. This will promote excitement and they can visualize what life will be like if they live there. Most of all, let them know that they are being heard and their opinions matter to you. Once the decision is complete, celebrate with them!

3. ORGANIZE YOUR BOXES

Start going through the house in search of things you don't need. Take your kids room by room and have a discussion of things they think are important to keep or get rid of. Assure them that it is okay to keep things that have value and sentiment. Also discuss the importance of tossing things they do not need. As long as you are having a conversation with you kids about what they need then you should be able to come to a resolution.

4. HAVE A MOVING SALE

Once you have figured out what you need, a good way to rid of what you don't is to have a sale. If your kids were on the fence about some of the things you are selling, let them know that the money from those items will go toward something for the family. You can also have a discussion about that that money might go to. This way your kids know that the money will fund something they will enjoy.

5. RESEARCH THE NEW AREA

Research and explain the value of the new area to your kids. This will get them excited about the new things they can do living there. Avoid over-hyping the area as that could lead to disappointment. Have your kids research local events on their own and ask them what they think would be fun to do.

6. GATHER ROOM IDEAS

To get your kids excited about their space in the new house, come up with some room ideas with them. This can be paint colors, furniture, or rugs. After some discussion, you can even take them out to pick out paint swatches or take them to a furniture store. An easy way to keep your kids in line with your expectations is to give them a budget. This way they can research on their own while keeping some restriction on their spending.

7. TAKE THE KIDS TO THE AREA YOU ARE MOVING TO

Make a day of exploring what the new town has to offer. You can visit the local library, see a play at the community theatre, or just walk around town. This will familiarize your kids with the area and make them feel more at home.

8. YOU CAN HOST A "SEE YOU SOON" PARTY

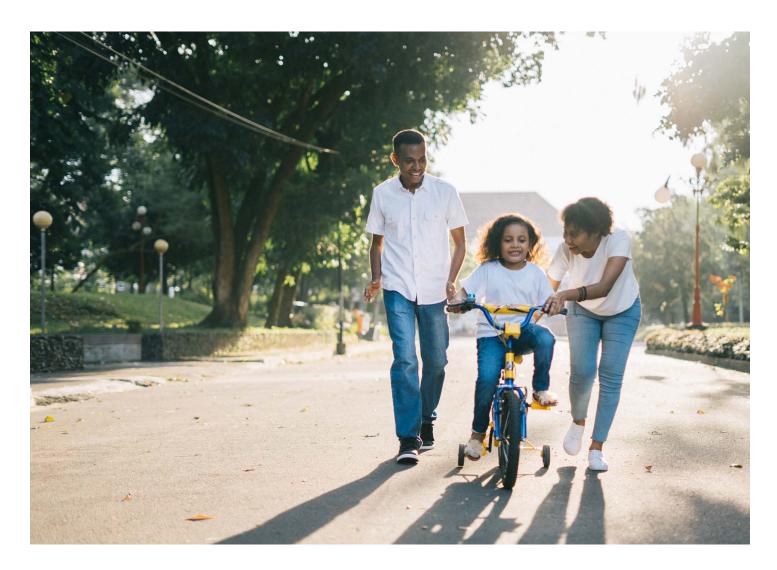
Saying goodbye to friends and family can be really hard for a child. Hosting a party will ease the stress of the situation and give your kids' friends a time to all say their goodbyes. This can also be a time where parents and kids can coordinate about times they can visit at the new home.

9. MAP YOUR ROUTE

If you look at your GPS and plan a few stops on the way to your new home, it can make the traveling more fun and timeless. This will keep the kids entertained on the trip to the new house.

10. TOUR AROUND YOUR NEW HOME

One tip to get involved in the community is to invest in a guidebook for your new city. This will give you some ideas how to get you and your family involved in the community. Whether it's hiking, looking through a local farmer's market, or visiting a museum, there is something for everyone in a new city.



MOVING WITH A PET

Many families have furry companions so when it's time to move, it's a move for them too! With that in mind, it's important to understand the best ways to move with a pet. Here are some tips for the moving process with pets!

1. MEET WITH YOUR VET

Connect with your vet before the move to grab any prescriptions and paperwork you need to take with you. It wouldn't be a bad idea to ask for a recommendation for a vet in your new area.

2. KEEP YOUR PETS AWAY FROM STRESS

A way to reduce the stress of moving on a pet is to keep it away from all of the commotion. An easy way to achieve this is by leaving them with a friend or kennel for the day. If this is not the best option for your pet, then at least moving them into an empty room or floor. This way they are still around the house but out of the stressful environment. Be sure to check on them routinely and treat their needs.

3. PREPARE YOUR HOUSE

Where will your cat's litter box go? Does the yard have gaps in the fence that need to be repaired or closed in? Are there plants in your backyard that are poisonous to your pet? Take all necessary steps to ensure the safety of your pet in your new home.



4. TRAVEL WITH YOUR PET

Make sure that your pet is in your vehicle when it comes time to move. This way you can have full awareness of what they need during the traveling process. This also provides a sense of comfort for your pet.

5. DON'T LET YOUR PET OUT UNTIL IT IS IN THE HOUSE

Especially in a new neighborhood or area, pets are curious and want to explore. Even if they are usually well-behaved, it is recommended to keep your pets inside for the first few days after the move. This will help them adapt and find their place in the new home.

If you are a cat owner, use this transition to train your cat to stay indoors. Many people have chosen to keep their cats inside due to safety concerns. This move can be used to your advantage.

6. MOVE THE HOUSE BEFORE YOUR PET

A good strategy is to move in as much furniture and décor as you can so that when your pet arrives, they feel just as at home as you do. You don't have to move in the entire house, but even one room can make a huge difference for your pet. Make sure to bring your pet's favorite toys and blankets as soon as possible. This will help your pet feel comfort in your new home.

7. UPDATE YOUR PET'S TRACKING INFORMATION

If you have a tag or microchip for your pet, make sure to update it with your new address or phone number. In case your pet gets lost or runs off, this will help the person who finds your beloved pet. One tip to get involved in the community is to invest in a guidebook for your new city. This will give you some ideas how to get you and your family involved in the community. Whether it's hiking, looking through a local farmer's market, or visiting a museum, there is something for everyone in a new city.

NOTES

Every Experience Matters.



EVERY EXPERIENCE MATTERS.